

# OUR COMMITMENT: TO ENHANCE CUSTOMERS' CORPORATE VALUE BY BEING THEIR BEST IT PARTNER



## 1. A one-stop, comprehensive service line-up

The Nihon Unisys Group provides one-stop access to a full line-up of integrated IT services, from consultation on management and IT strategies to the provision of the IT solutions needed to implement those strategies, as well as network design, creation and administration and maintenance support.

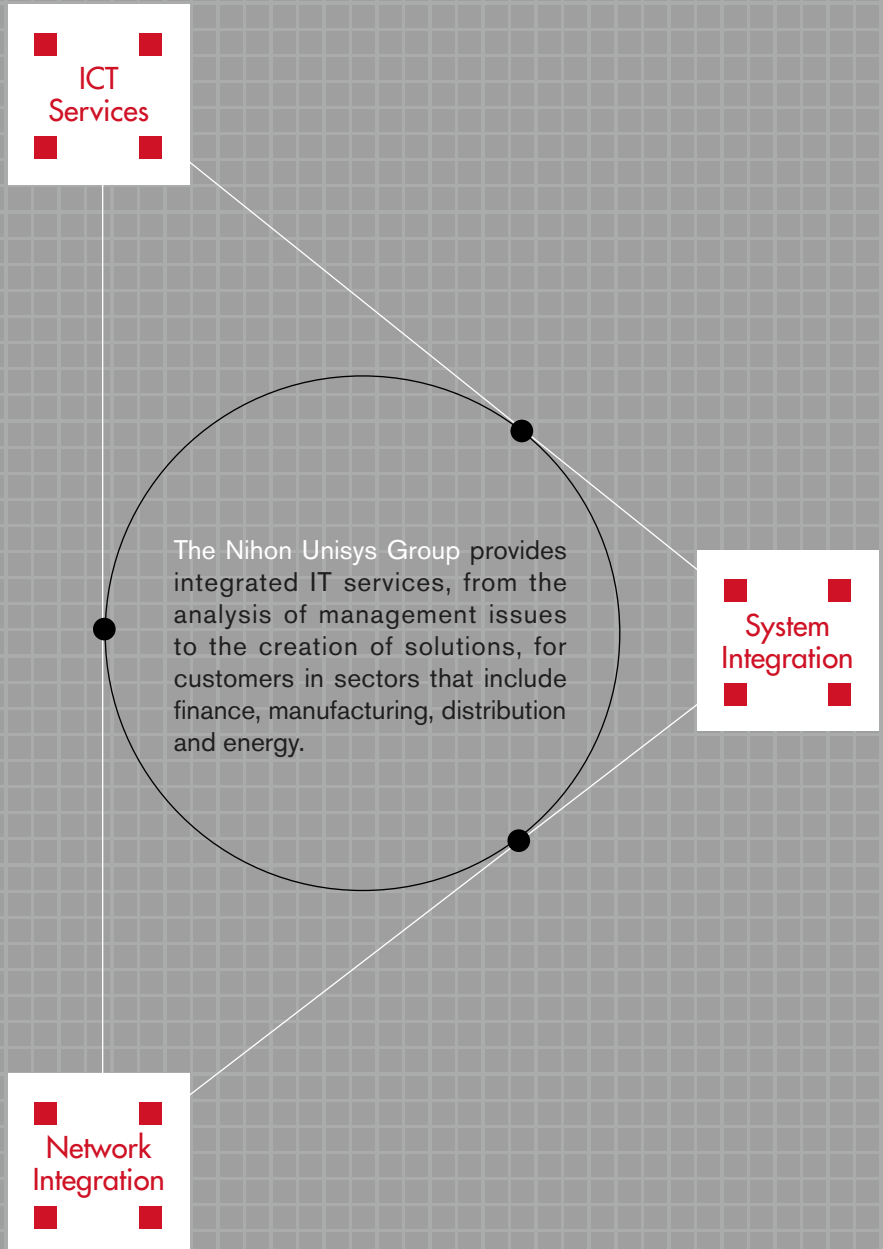
## 2. Free choice of vendors

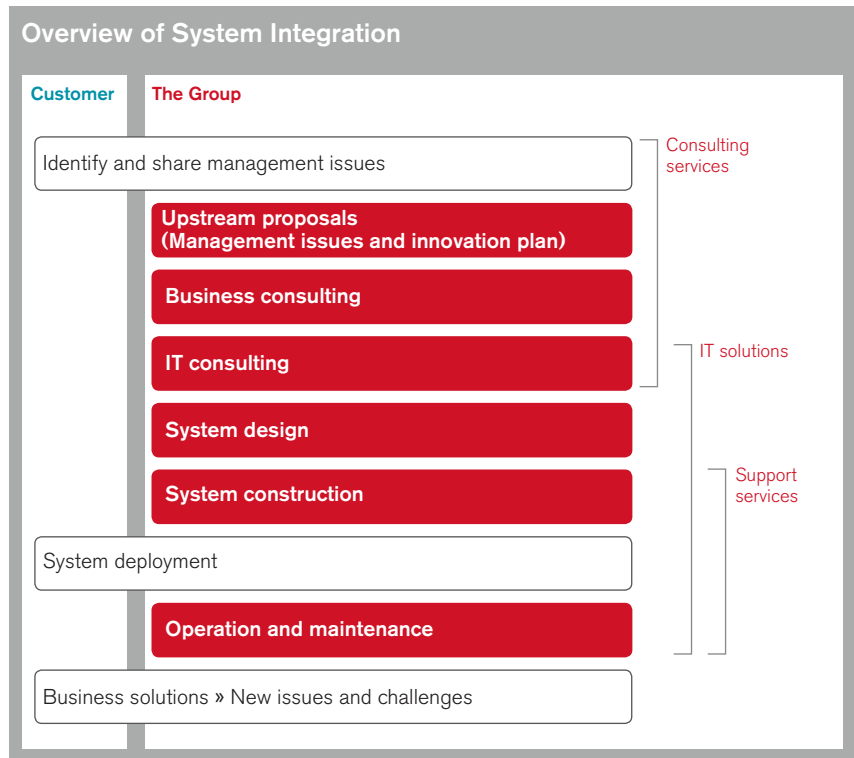
The Group is able to freely combine hardware and software from any vendor to create the optimal IT environment needed to meet each client's needs.

## 3. Multi-field capabilities

The Group has extensive experience as a successful provider of IT services to leading companies in a wide range of business fields, including finance, manufacturing, commerce, distribution and government. By bringing together this knowledge and experience, we are able to provide IT support that genuinely helps clients in different industries to achieve their strategic goals.

One of the Group's competitive strengths is that we are one of few systems integrators that have the skills needed to build extremely sophisticated mission-critical systems, such as for the banking and airline sectors.





■ ■ ■ **System Integration** —  
Implementation of Management Strategies

The Nihon Unisys Group's core activity is the provision of high-quality systems integration services to resolve the IT-related management issues of its clients. Systems integration involves the combination of various IT-related resources, including hardware and software, to create robust infrastructure for the provision of integrated IT services, from consultation to systems development and support.

As one of Japan's leading systems integrators, Nihon Unisys is able to provide one-stop access to a full range of services, including consultation and support at all stages from strategy development and planning to project management based on advanced methodologies and know-how, the creation of IT solutions as the basis for high-quality IT systems, operational support, product maintenance and other support services.

■ ■ ■ **Network Integration** —  
Creation of Advanced Network Systems

The Group is also one of few network integrators in Japan capable of providing one-stop optimized network solutions. The creation of an optimized business network system begins with a thorough investigation of issues and needs. This is followed by network infrastructure development, including network design and construction. We then provide operational management and maintenance support. Our one-stop approach even encompasses the manufacture of peripheral equipment and the resale of network lines.

We use leading-edge network technology and network operating know-how to provide our corporate customers with seamless, one-stop access to a full range of network-related IT services. This is the key advantage that the Group offers to customers, and also our greatest competitive strength.

## Overview of Network Integration

The Nihon Unisys Group's comprehensive services enable network technologies and products to be combined into optimized networks. These services cover all stages, from consultation at the initial decision-making stage regarding the introduction of networking to network design and installation.

- Our information security strategies for customers consist of customer survey analysis, provision of relevant information, proposal and implementation of optimum security measures, and system architecture/operation/enhancement.
- By linking various communication tools, we achieve seamless communication that raises corporate productivity.
- We reduce the burden on clients and ensure prompt resolution of issues by providing consulting, total management and support services from a vendor-neutral stance.



### Network infrastructure (multi-vendor)

#### Total security solutions

- Integrated ID management
- Authentication/quarantine networks
- Multi-device authentication
- ViSS (Image monitoring solutions using large-scale networks)

#### Unified communication

- Image data
- IP telephony
- Apps
- E-mails
- Wireless

#### Operational/maintenance services

- Multi-vendor support services
- Life-Cycle Management
- Worldwide service bases

## ICT Services

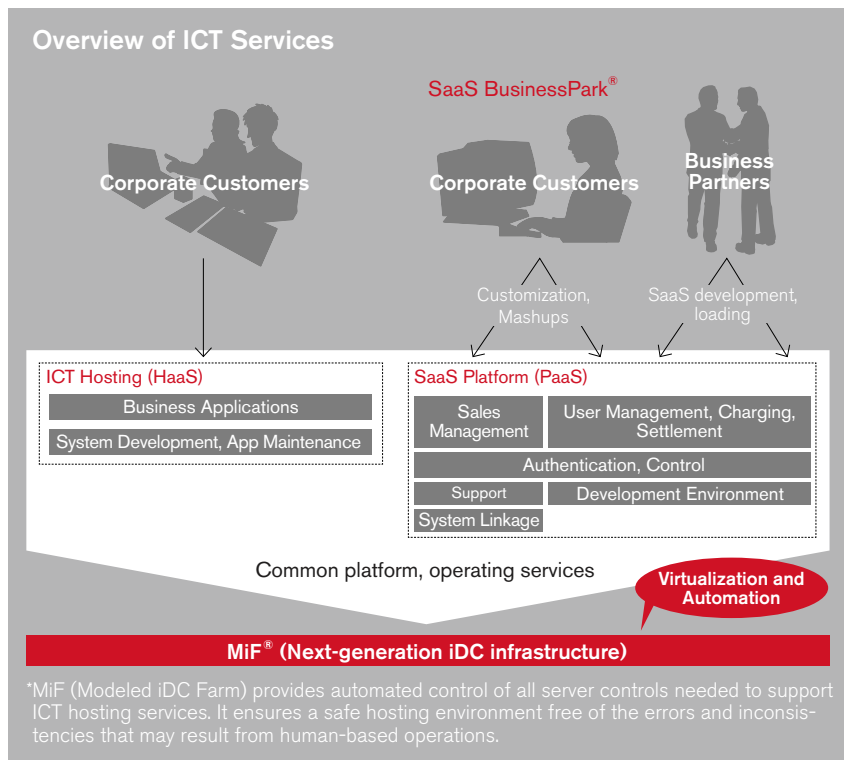
Helping Clients to Cope with Changes in their Business Environment in a Quick and Flexible Manner

A new ICT service concept that has emerged in recent years is cloud computing, whereby computer-based IT resources are used across networks, especially the Internet. The Group offers a full line-up of ICT services based on cloud computing technology. The Group provides Hardware as a Service (HaaS), Software as a Service (SaaS)\* and Platform as a Service (PaaS) on our Modeled iDC Farm (MiF®) infrastructure for next-generation Internet data centers.

### Hardware as a Service (HaaS)

The Group provides services for all layers of computers and information networks including (1) iDC facilities and equipment, (2) infrastructure services including firewalls, (3) networks, (4) hardware, (5) operating systems, (6) operation, (7) monitoring, and (8) security. We fully automate all server controls to create safe hosting environments free of the errors and inconsistencies associated with human-based operations.

\*SaaS (Software as a Service) is a model of software deployment where an application is hosted as a service provided to customers across the Internet.



## Topic

### What ICT Can Do for Society and People

#### Charging Infrastructure System for Electric Vehicles

Nihon Unisys is determined to contribute to a sustainable future by maximizing the environmental potential of information technology. For this reason, we have developed charging stations for electric vehicles (EVs) and plug-in hybrid vehicles (pHVs), as well as a network to link and manage these facilities, called **smart oasis™**. We have already started to provide services based on this system. The technology is currently being trialed in Yukarigaoka Newtown in Sakura City, Japan. In October 2009, we plan to provide a service for EVs and pHVs in Aomori Prefecture under an introductory business model.

**smart oasis** was developed as a management infrastructure for charging stations. The network will be linked through multiple communication technologies, including mobile phones, wireless LAN, WiMAX next-generation high-speed wireless technology and low-power wireless communications. It will also support real-time user authentication and usage data monitoring.

As the network will be linked to mobile phone systems and other networks, it will give users real-time access to information about charging station locations and the availability of spaces. Each charging station will provide 100V and 200V connections, and it will be possible to book and change usage times and other conditions via the service management system. Users will be able to charge their EVs or pHVs simply by swiping their IC-equipped credit cards.

Nihon Unisys will implement **smart oasis** in communities and commercial facilities that actively support the shift to EVs and pHVs. We will also link the system to the "eco-point system" that will be piloted in Aomori Prefecture. Eventually, we aim to expand the system into a platform for the development of a new infrastructure model for society.

### Software as a Service (SaaS)

Customers access the various SaaS applications offered by the Group via the Internet. They use only the software functions they need, when they need them, and for as long as they need them. In addition to our own SaaS applications, we also offer a wide range of applications developed by other companies.

### Platform as a Service (PaaS)

This is a new business model that has emerged in response to the growing use of SaaS applications. The SaaS business is based on markets formed by a variety of stakeholders, including users, the business partners that provide services, content providers, service integrators, resellers and advertisers. The Group brings all of these together to create a PaaS market in which SaaS products can be located, linked, used, developed, sold and operated.

We have named this PaaS concept "BusinessPark®." In addition to providing users with applications, we provide environments in which users can find and combine the SaaS products that they wish to use, and infrastructure that allows business partners who wish to supply SaaS products to develop and operate their products online.