

Company Overview

EVERY Era

The Nihon Unisys Group was founded in 1958 at the dawn of the computer era. Since then, it has been one of the leading solutions providers in Japan, continuing to provide information and communication technologies (ICT) solutions in quick response to the needs created by the changing times.

Installation of Japan's first commercial computer

In 1955, Japan's first commercial computer, the "UNIVAC120," was installed at the Tokyo Stock Exchange and Nomura Securities Co., Ltd.*1 The processing capabilities of this computer outclassed all



Installation of the UNIVAC120

other systems in use at that time. Therefore, it played a pivotal role in the development of the securities market in Japan during a period of rapid growth.

Establishment



Headquarters

In March 1958, Nippon Remington Univac Kaisha, Ltd. (now Nihon Unisys, Ltd.) was established through an agreement between Daiichi Bussan (now Mitsui & Co., Ltd.) and Sperry Corporation (now Unisys Corporation).

Launch of the world's first Windows-based full-banking system*2

Open architecture systems integration business is one of the Group's main operational areas. In 2000, the Group launched the high-performance Windows server® ES7000. In 2006, it began offering BANKSTAR®, an open core system solution for banks without actual store locations. In 2007, the Group unveiled the new BankVision® accounting system for regional banks, which was the first full-banking system to be Windows based. In May 2011, this system was adopted by its seventh regional bank, and the eighth bank has already decided to adopt it. We are currently aggressively promoting sales of this system with the goal of making it the de facto standard for regional banks in Japan.



Enterprise Server ES7000

1955

1958

2000

*1. The UNIVAC120 was installed by Yoshizawa Kaikeiki Co., Ltd., a company whose operations were later transferred to Nippon Remington Univac Kaisha, Ltd. (the predecessor of Nihon Unisys, Ltd.).

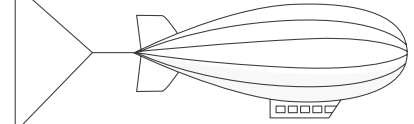
*2. Full-banking system is a term referring to all products that are designed based on Nihon Unisys's UNIFINE concept. These products consist of a wide variety of systems including accounting systems compatible with both domestic and foreign currencies interbank connection system, channel hub systems, funds and securities systems, and financial support systems.

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The Nihon Unisys Group has created its corporate concept of “U&U” (Users & Unisys) as a symbol of its commitment to providing high-quality services based on its philosophy of placing customers first. This concept serves as an unwavering guide for our business activities.



Evolution as a service integrator that creates new value together with its customers

Leveraging the strength of its customer base, the Nihon Unisys Group is aiming to evolve into a service integrator that creates new value together with its customers. In this pursuit, we are fusing the operational expertise we have cultivated through our system integration efforts and cloud-computing-based technical capabilities with our business




Data Center

process outsourcing (BPO) services to create new service offerings. As one facet of these efforts, in 2010, the Group began engaging in a number of joint initiatives based on revenue sharing schemes. These include supporting a customer loyalty point system offered by a major electronics store chain, where a mobile phone can be used in place of a point card, as well as the operation of online stores. Going forward, we will work together with our customers to create and subsequently develop new businesses centered on our system integration business.

Relationship with Unisys Corporation

In March 2006, Unisys Corporation, one of the major shareholders of Nihon Unisys, divested its entire holding in Nihon Unisys.

2006

2011 

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Company Overview

EVERY Field

The Nihon Unisys Group serves a variety of customers in a wide range of fields including the financial, manufacturing, commerce distribution, energy, and public service fields. The Group offers these customers all-inclusive solutions to resolve their management issues, solutions that trace such issues from their initial analysis to their resolution.

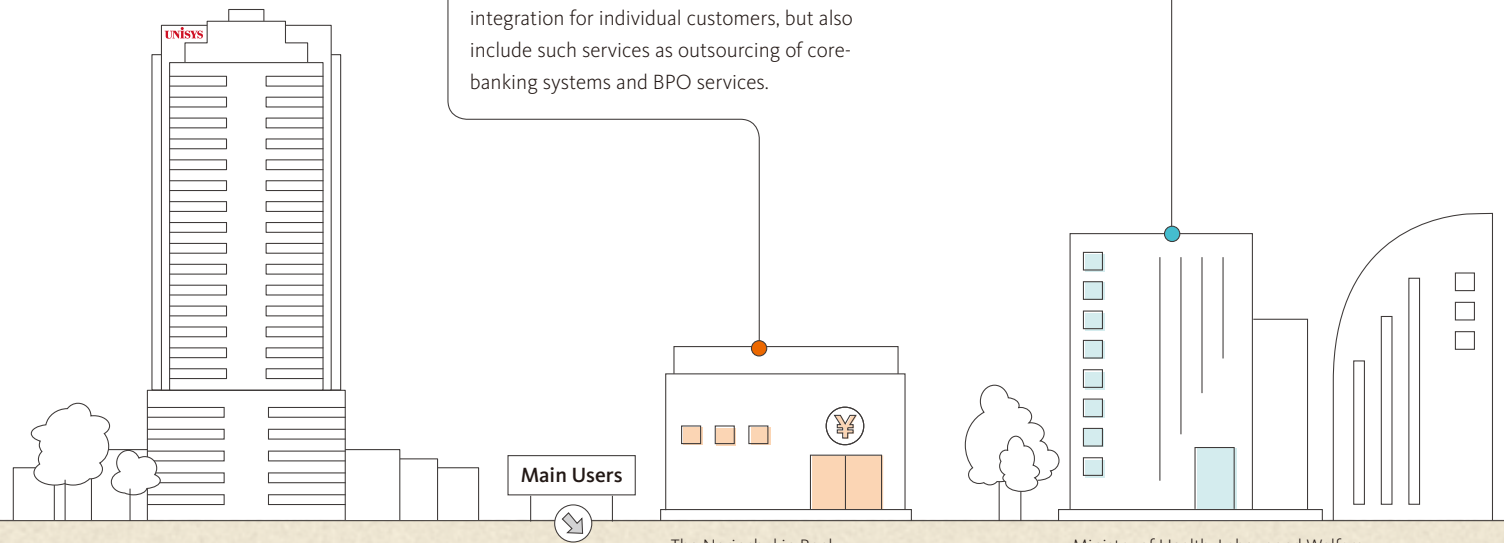
Financial

Establishing a strong position in the financial market

As a service integrator, we offer a variety of services to financial institutions in response to the specific needs of their various business operations, such as megabank, regional bank, credit union, securities, and insurance operations. The services we provide to these institutions are not limited only to system integration for individual customers, but also include such services as outsourcing of core-banking systems and BPO services.

Public and Government Strengthening cloud-computing service offerings

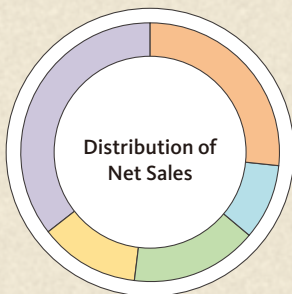
Over the years, we have continued to provide key systems for the offices of the central government and municipal governments. To support local governments reduce their IT costs, enhance services for local residents, and support the specialization of employees, we are reworking government service solutions, where we have a wealth of experience, to enable multitenancy and providing them as SaaS services.



Main Users

- The Norinchukin Bank
- Mitsubishi UFJ Financial Group, Inc.
- Sumitomo Mitsui Financial Group, Inc.

- Ministry of Health, Labour and Welfare
- City of Sapporo
- National Agency for the Advancement of Sports and Health



(Year ended March 31, 2011)

Financial

26.8%

Public and Government

9.5%

Manufacturing

Consolidating accumulated operational expertise and technological capabilities into package solutions

In the engineering field, we have provided computer-aided design (CAD) and computer-aided manufacturing (CAM) systems for over 30 years. Over this time, we have delivered such systems to approximately 1,400 manufacturing companies including those related to the manufacturing of automobiles, molds, and housing. Recently, we have been bolstering our lineup of purchasing and procurement solutions and are actively supporting our customers throughout all stages of their strategic purchasing and procurement efforts.



Commerce and Distribution

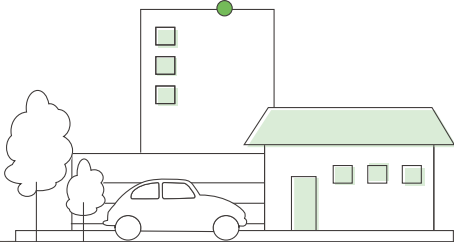
Responding to new trends

We have a long history of serving the mail-order sales industry, with approximately 40% of the 60 major mail-order companies in Japan being customers of the Nihon Unisys Group. Additionally, we have established a strong reputation in the retail industry for our service solutions provided to specialty stores, etc. However, rather than just limiting ourselves to serving retail and mail-order companies, we are applying the knowledge we have accumulated to e-commerce conducted on the mediums of the Internet and mobile phones. Through these efforts, we are expanding operations to offer services to businesses in the fields of apparel, manufacturing, and service provision, as well as to composite businesses consisting of combinations of these businesses. Further, utilizing combinations of our various value-added service offerings, we have helped our customers improve their profitability, and thereby taken advantage of new business opportunities.

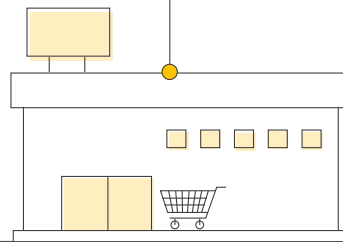
Utilities, Services and Others

Developing high-value-added businesses in growth fields

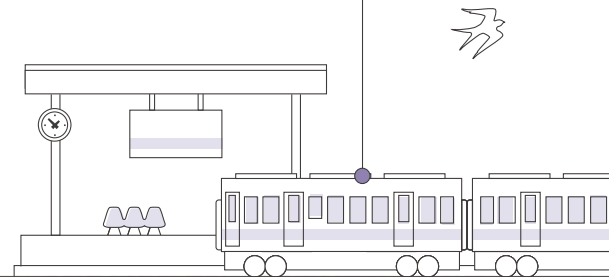
We have provided key systems to power companies and the air transport industry for a number of years. Also, we currently operate high-value-added businesses in such areas as the medical and logistics fields, where businesses are expected to show strong growth in the future, and the electronic commerce (EC) field for the travel industry, among others.



- TOYOTA MOTOR CORPORATION
- Sekisui House, Ltd.
- NIKON CORPORATION



- Yamada Denki Co., Ltd.
- Nissen Co., Ltd.
- FamilyMart Co., Ltd.



- All Nippon Airways Co., Ltd.
- Tokyo / Chubu / Hokkaido electric power companies
- KDDI CORPORATION
- West Japan Railway Company

Manufacturing

15.7%

Commerce and Distribution

12.6%

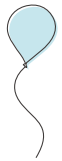
Utility, Services and Others

35.4%

Company Overview

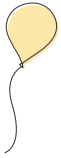
EVERY Aspect

By working in close communication with customers, the Group is able to provide powerful support for ICT-based business innovation through the creation of solutions that are optimized to meet the customer's specific needs.



Technological Capabilities

- Upstream and downstream capabilities
- Mission critical systems



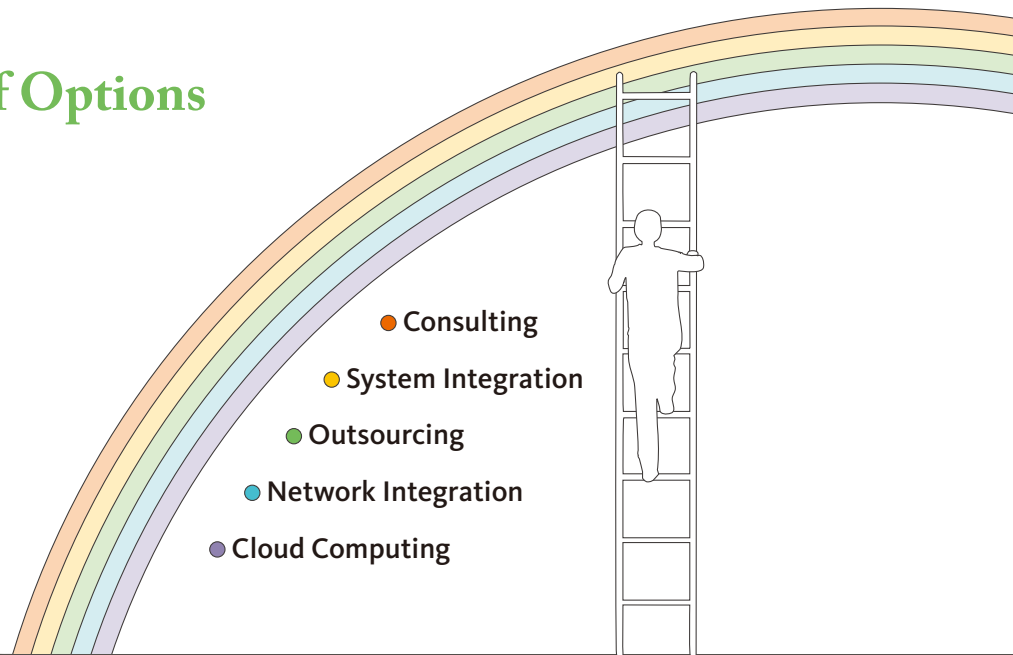
Wide-ranging Operational Experience

- Services for various industries
- Proposals to resolve customers' management issues



Diverse Range of Options

- No vendor lock-in
- Multi-vendor support



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Key Characteristics of the Nihon Unisys Group

Technological Capabilities

We provide one-stop access to a full line of integrated ICT solutions, from management and ICT strategy consulting to the development and construction of the ICT systems needed to implement these strategies. Our service lineup also includes network design, development, management, and maintenance support.

Further, we are one of the few system integrators in Japan capable of developing ICT systems that feature the sophisticated mission critical elements that our customers demand. Leveraging this strength, we are active in our quest to create main systems for banks, airlines and customers in a variety of sectors.

Wide-ranging Operational Experience

We have built an extensive track record as a leading provider of ICT solutions to major companies in the finance, manufacturing, commerce, distribution and energy sectors, as well as government agencies. By bringing together the knowledge and experience garnered from a broad mix of sectors, we are able to provide customers with the most-effective ICT solutions to achieve their strategic goals.

However, our efforts are not limited to the provision of ICT solutions. We also take a customer-based perspective and work together with customers to help them resolve their management issues.

Diverse Range of Options

The Nihon Unisys Group is not dependent upon a single vendor. Therefore, we are able to provide customers with a perfect mix of hardware and software, combining the offerings of several different vendors to create the optimal ICT environment to resolve their management issues. In addition, we offer comprehensive support for the multi-vendor ICT environments used by customers, taking full responsibility for the operation and maintenance of these environments. To this end, we employ a number of technicians that are well versed in the products of the various vendors with which the Group handles. These technicians play a central role in providing high-quality support services.