

A Message from the President and CEO

We aim to enable customers to realize innovation within their business through a new form of partnership.



First, I would like to express my sympathy for all of those affected by the Great East Japan Earthquake, which occurred on March 11, 2011. I pray for the fast recovery of the regions that have sustained damage as a result of this disaster.

The information service market in Japan continues to be characterized by reluctance on the part of companies to engage in IT investment. In addition, the impact of the Great East Japan Earthquake coupled with the effects of the rapid appreciation of the Japanese yen have added a new element of uncertainty to the already harsh operating environment.

In order for the Nihon Unisys Group to grow in this harsh operating environment, it is essential that the Group provide services that exceed the expectations of its customers. In providing such services, we also must remain responsive to the changing needs of customers. Previously, customers had primarily looked to ICT solution companies as a means of improving business efficiency and cutting costs. Recently, however, the scope of customer needs has become much broader as they look for solutions that help them create new business opportunities and take advantage of these business opportunities to improve their performance. Accordingly, Nihon Unisys must evolve into a company that can provide such solutions and that is also capable of quickly providing services in response to these and other changes in the operating environment.

The Nihon Unisys Group operates in accordance with the philosophy embodied in its corporate concept of "U&U" (Users & Unisys), under which it aims to create new value together with its customers. As customer expectations of ICT solution companies evolve and expand, we will further deepen our commitment to this philosophy. While acting in accordance with this philosophy, we will work onsite with customers to help resolve the management issues they face by leveraging the Group's superior technological capabilities. At the same time, we will utilize SaaS and other cloud-computing services to shorten the period of time it takes to deliver our solution-based services into the hands of customers. Through these efforts, we are committed to ensuring that our customers are able to continue to grow their businesses on into the future. At the same time, we will relentlessly pursue growth in our own operations.

We look forward to the continuing support and understanding of our shareholders and other investors.



Shigeru Kurokawa
President and CEO

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