



**Summary of
the Performance Results for the First Quarter
of the Fiscal Year Ending March 2015**

**July 31, 2014
Nihon Unisys, Ltd.**



Consolidated Performance Results

Net sales and operating income decreased both,
due to a pullback from the same period of the previous fiscal year.
Net income stayed at the same level as in the previous period.

(Unit: Billion Yen)

	Q1 (Apr-Jun)		Changes	
	FY March 2015	FY March 2014		
Net Sales	50.8	54.7	-3.9	-7.1%
Operating Income	0.4	1.4	-1.0	-68.3%
Net Income	0.4	0.4	-0	-1.4%
Orders	49.5	60.0	-10.5	-17.4%
Order Backlogs	214.6	194.1	+20.5	+10.6%

<Key Points>

■ Net Sales

Net sales decreased mainly due to a ¥5.1 billion pullback.

■ Operating Income

Operating income decreased mainly due to a ¥1.9 billion pullback.

■ Net Income

Net income was on a par with the previous period, attributable to a ¥0.6 billion decrease in the loss on valuation of securities.

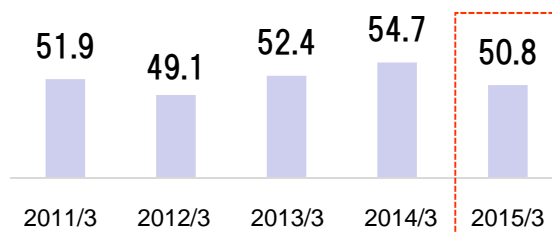
■ Orders and Order backlogs

Orders decreased as a result of a convergence of large-scale project in the previous period.

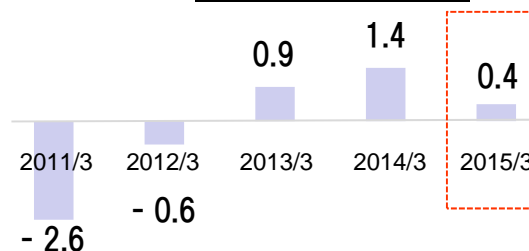
Order backlogs increased after the previous period when large-scale long-term projects were awarded.

【Reference】 Changes in Q1 (Apr-Jun) over the Past 5 Years (Unit: Billion Yen)

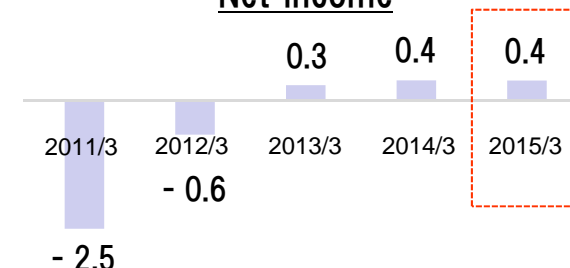
Net Sales



Operating Income



Net Income

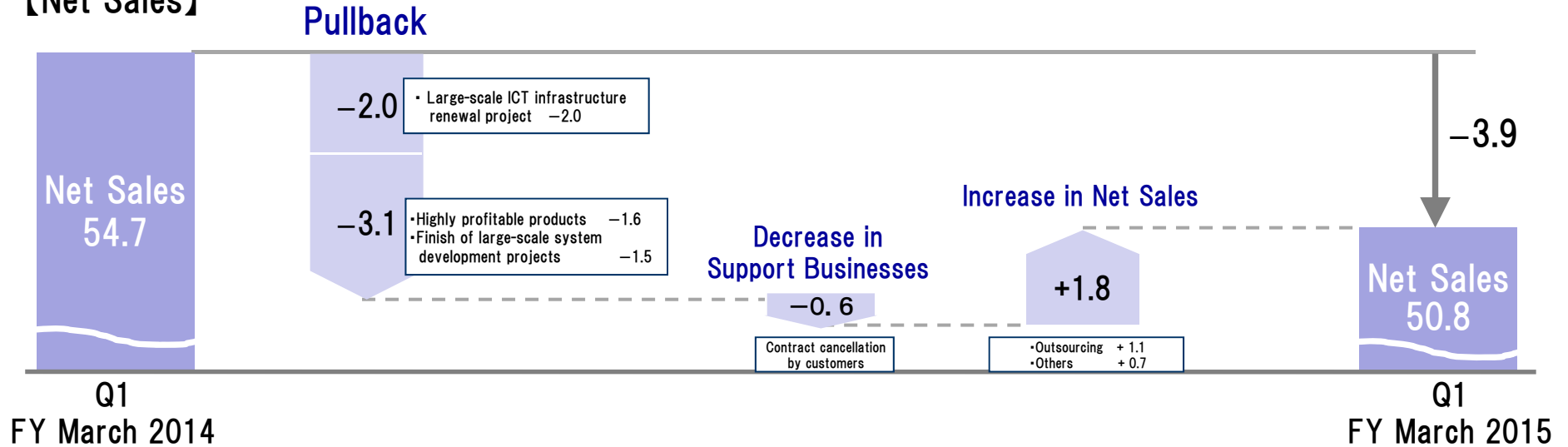




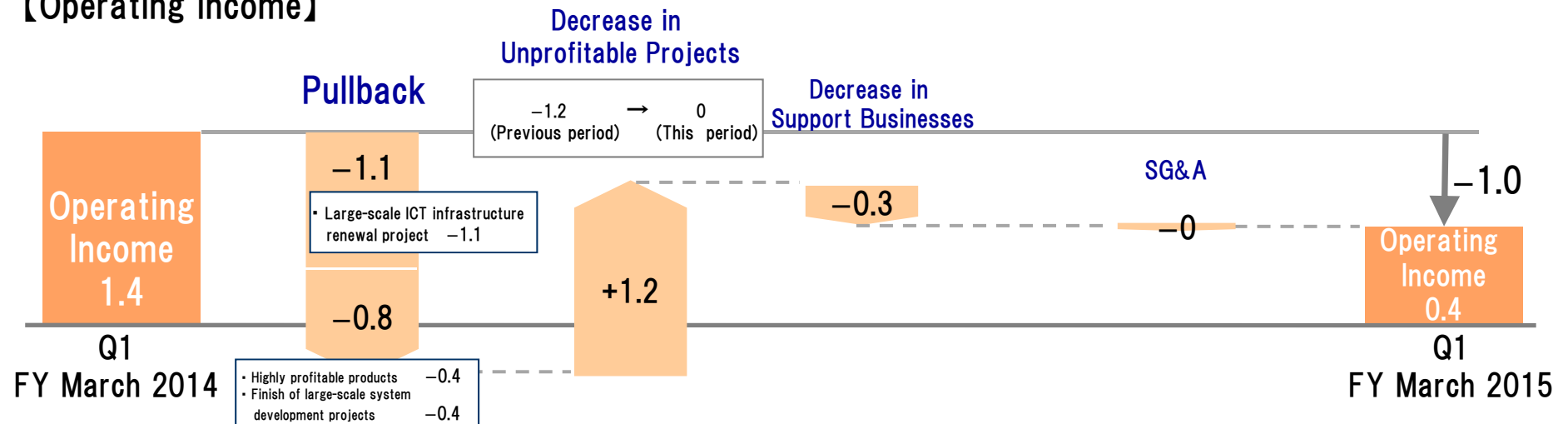
Varying Factors for Net Sales and Operating Income

(Unit: Billion Yen) (Yr/Yr Changes)

【Net Sales】



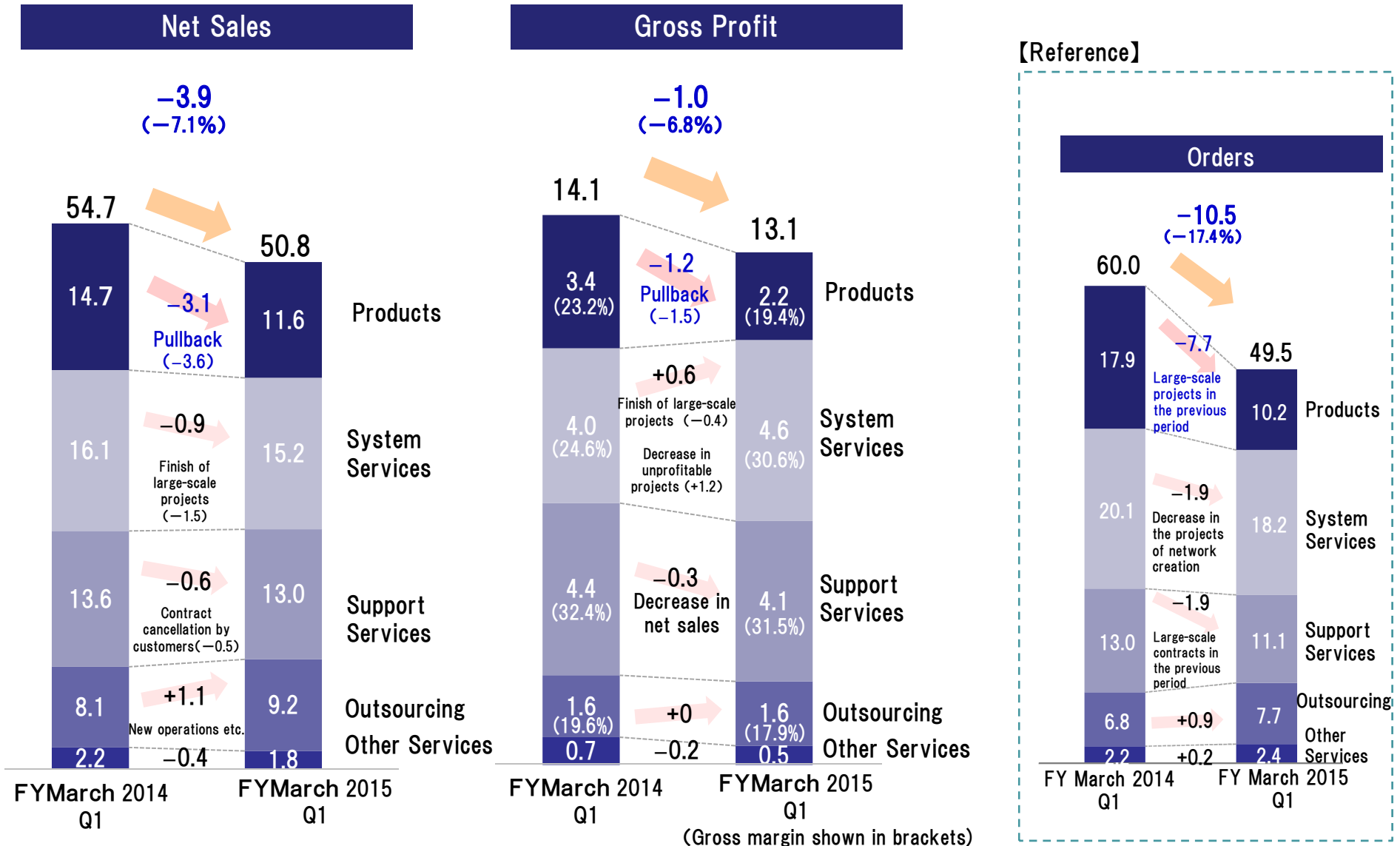
【Operating Income】





Net Sales and Gross Profit by Segment

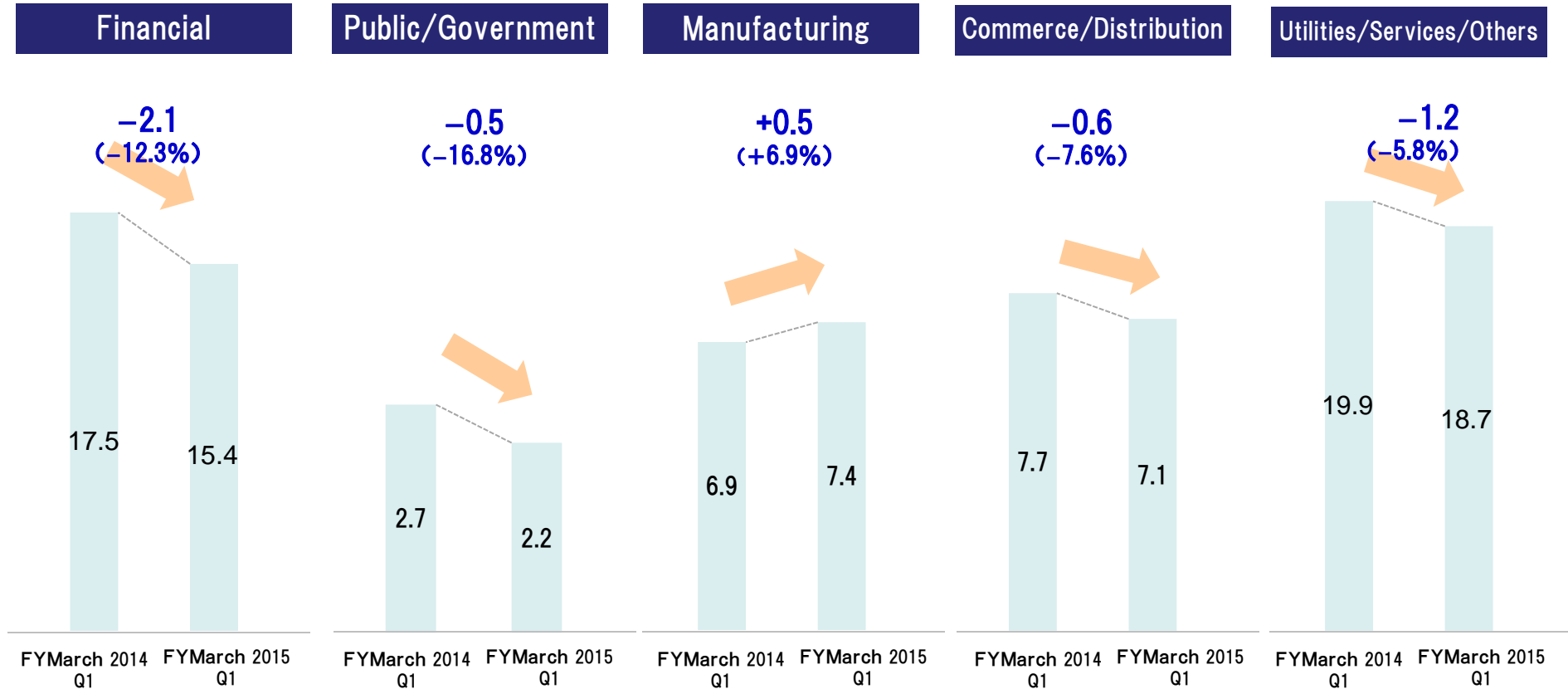
(Unit: Billion Yen)








Net Sales by Market


(Unit: Billion Yen)





(Financial Institutions)
The sector was busy with many projects, despite a decrease in net sales due to a pullback.


(Public/Government)
A large-scale development project finished. Projects were cautiously chosen for tendering due to risk concerns.


(Manufacturing)
There was a continued upward trend in IT investment mainly by automotive industry.


(Commerce/Distribution)
Despite a decrease in net sales, proactive IT investments continued to increase mainly in retail industry.


(Utilities/Services/Others)
Whilst there were impacts of a pullback in telecommunications and the termination of rental contracts in utilities, active sales efforts were made in medical industry.



Performance Forecast for First Half of FY March 2015

The first half and full year forecasts of net sales, operating income and net income have not been revised since they were publicly announced (May 9).

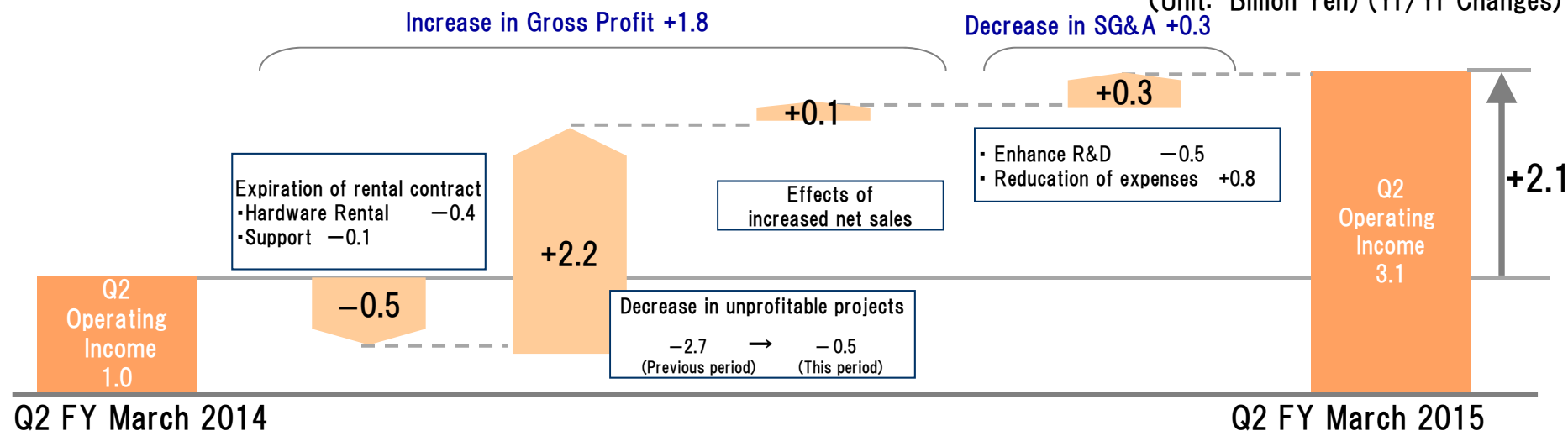
(Unit: Billion Yen)

	Q1 Actual FY March 2015		Q2 Forecast FY March 2015		1H Forecast FY March 2015	
	Amount	Yr/Yr Changes	Amount	Yr/Yr Changes	Amount	Yr/Yr Changes
Net Sales	50.8	-3.9	79.2	+5.7	130.0	+1.9
Operating income	0.4	-1.0	3.1	+2.1	3.5	+1.1
Net Income	0.4	-0	1.4	+0.2	1.8	+0.2

* See the Appendix of Consolidated Financial Results for the breakdowns of the first half forecasts above. (Partial revisions were made.)

【Q2(Jul-Sep) Varying Factors of Operating Income】

(Unit: Billion Yen) (Yr/Yr Changes)

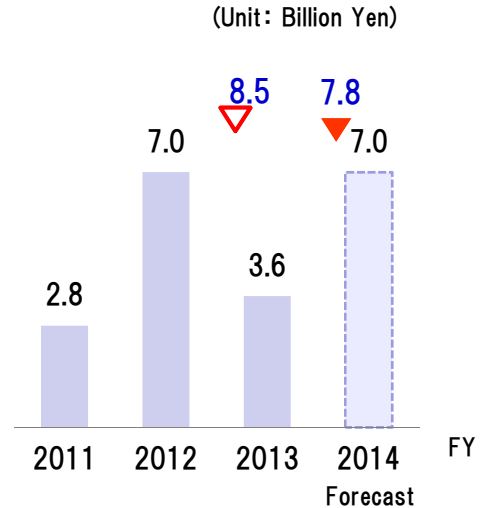




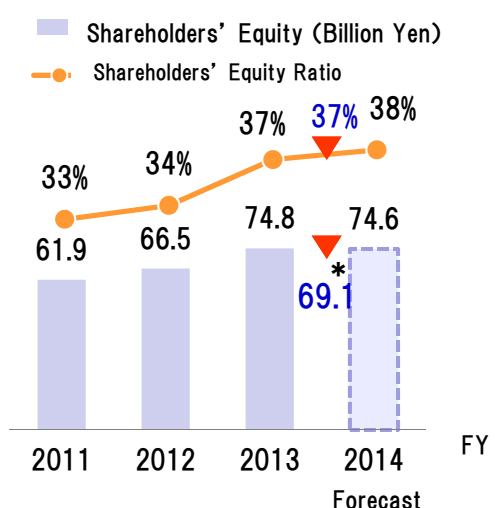
Progress of Mid-term Management Plan (2012→2014)

▼ Q1 actual record of this fiscal year ▼ Q1 actual record of the previous fiscal year

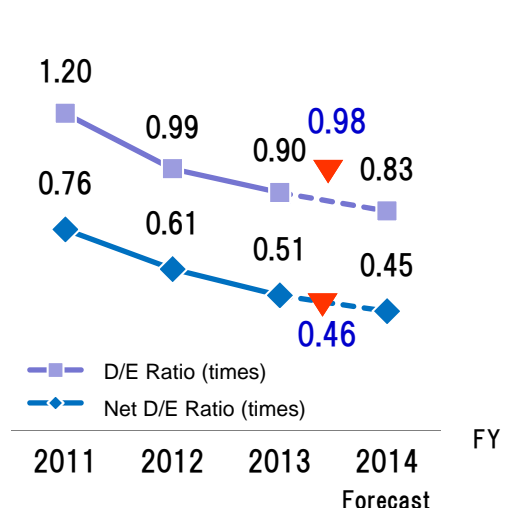
Free Cash Flows



Shareholders' Equity



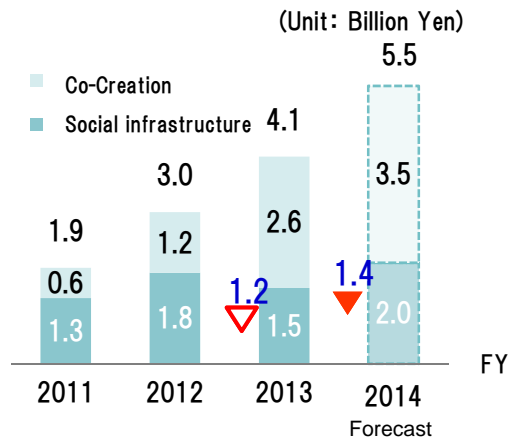
D/E Ratio



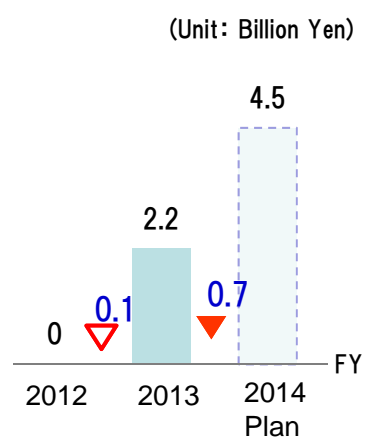
【Reference】

*The amount (¥5.8 billion) of effects from a revision of the accounting standard for retirement benefits was reflected.

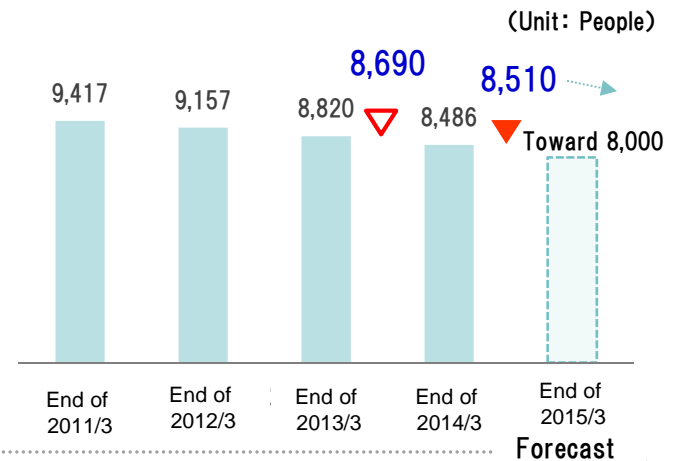
Net Sales of New Businesses



Net Sales of Collaborative Businesses with DNP



Number of Employees



U & U

Users & Unisys

(Note)

Forecasts in this document rely on judgments and assumptions based on information available at present, and are subject to changes in risks, uncertainties, economy and other factors that could cause actual results to be different from expectations.

Thus, the certainty of these forecasts is not guaranteed by our Group.

Also, the information is subject to change without prior notice in future.

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