

Financial Results for
the 1st Quarter FY March 2016

July 31, 2015

Nihon Unisys, Ltd.

FYMar2016 Q1 Consolidated Performance Results Foresight in sight

System services sales led an increase in Services Sales.
 Operating income increased by 65% partly due to a reduced SG&A expenses.

(Unit: Billion Yen)

	Q1(Apr-Jun)		Changes	
	FY Mar2016	FY Mar2015		
Net Sales	52.4	50.8	+1.6	+3.2%
Gross Profit	12.6	13.1	-0.6	-4.5%
SG&A Expenses	-11.8	-12.7	+0.9	+6.9%
Operating Income	0.7	0.4	+0.3	+65.3%
Profit Attributable to Owners of Parent	0.9	0.4	+0.4	+104.3%
Orders	52.4	49.5	+2.9	+5.8%
Order Backlogs	210.2	214.6	-4.4	-2.1%

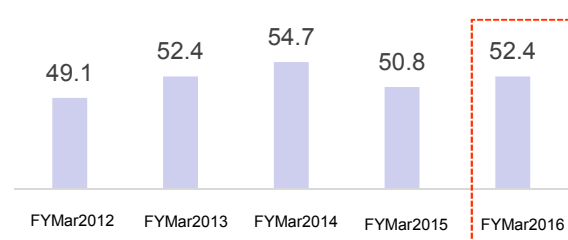
<Key Points of Q1 Performance Results>

- **Net Sales**
Net sales increased due to an increase in services sales.
- **Operating Income**
Operating income increased due to reduced SG&A expenses despite a decrease in gross profit.
- **Profit Attributable to Owners of Parent**
Profit attributable to owners of parent significantly increased partly due to gains on sales of securities.
- **Orders and Order Backlogs**
Orders increases were attributable to strong businesses such as manufacturing and utilities/services.
Order backlogs decreased after recognizing net sales of the outsourcing business.

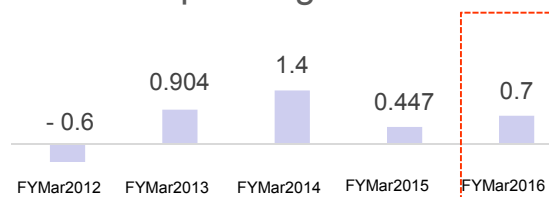
【For Reference】

Q1 (Apr-Jun) 5-year Changes (Unit: Billion Yen)

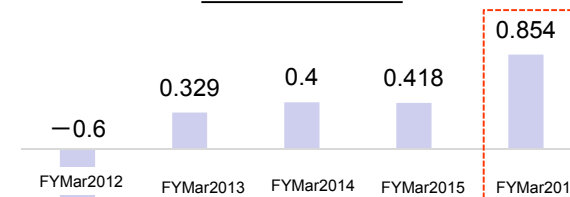
Net Sales



Operating Income



Net Income

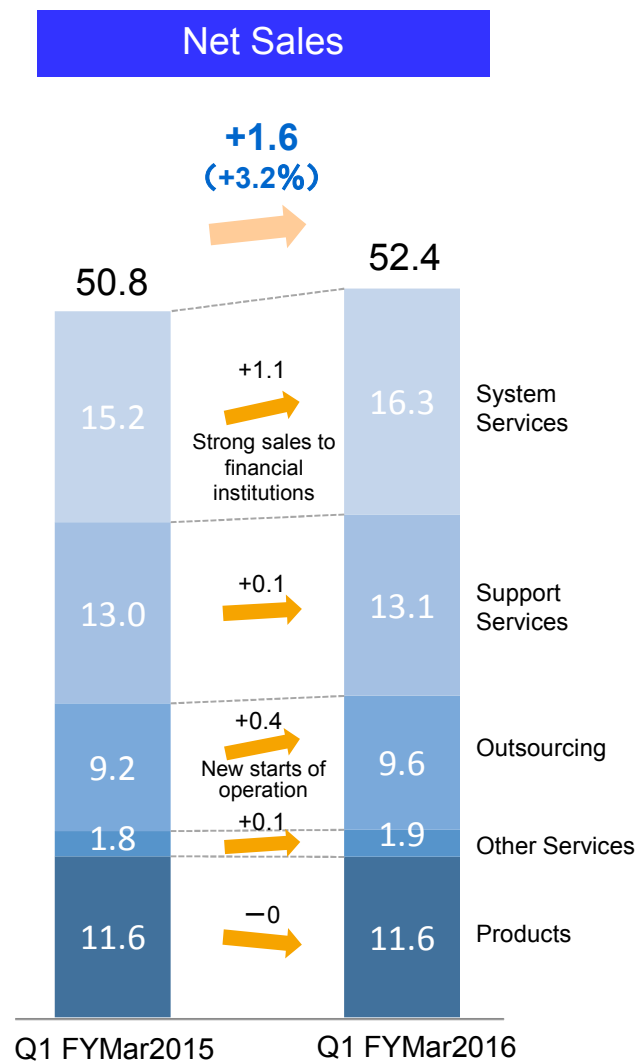


(Note) Net income represents 'profit attributable to owners of parent'.

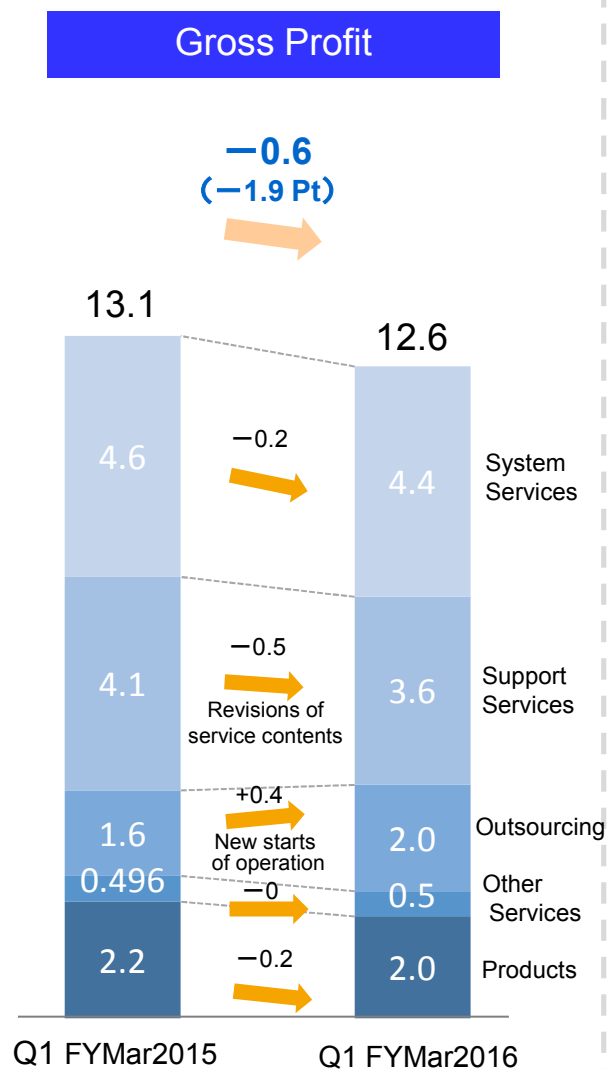
Net Sales and Gross Profit by Segment

Foresight in sight

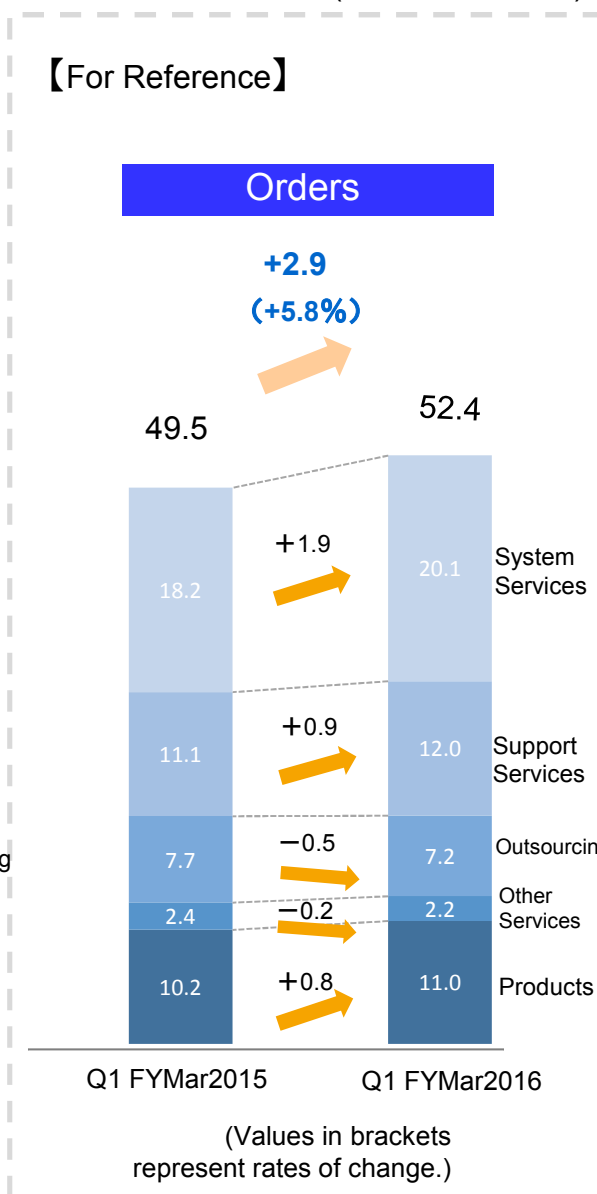
(Unit: Billion Yen)



(Values in brackets represent rates of change.)



(Values in brackets represent changes in the gross margin.)

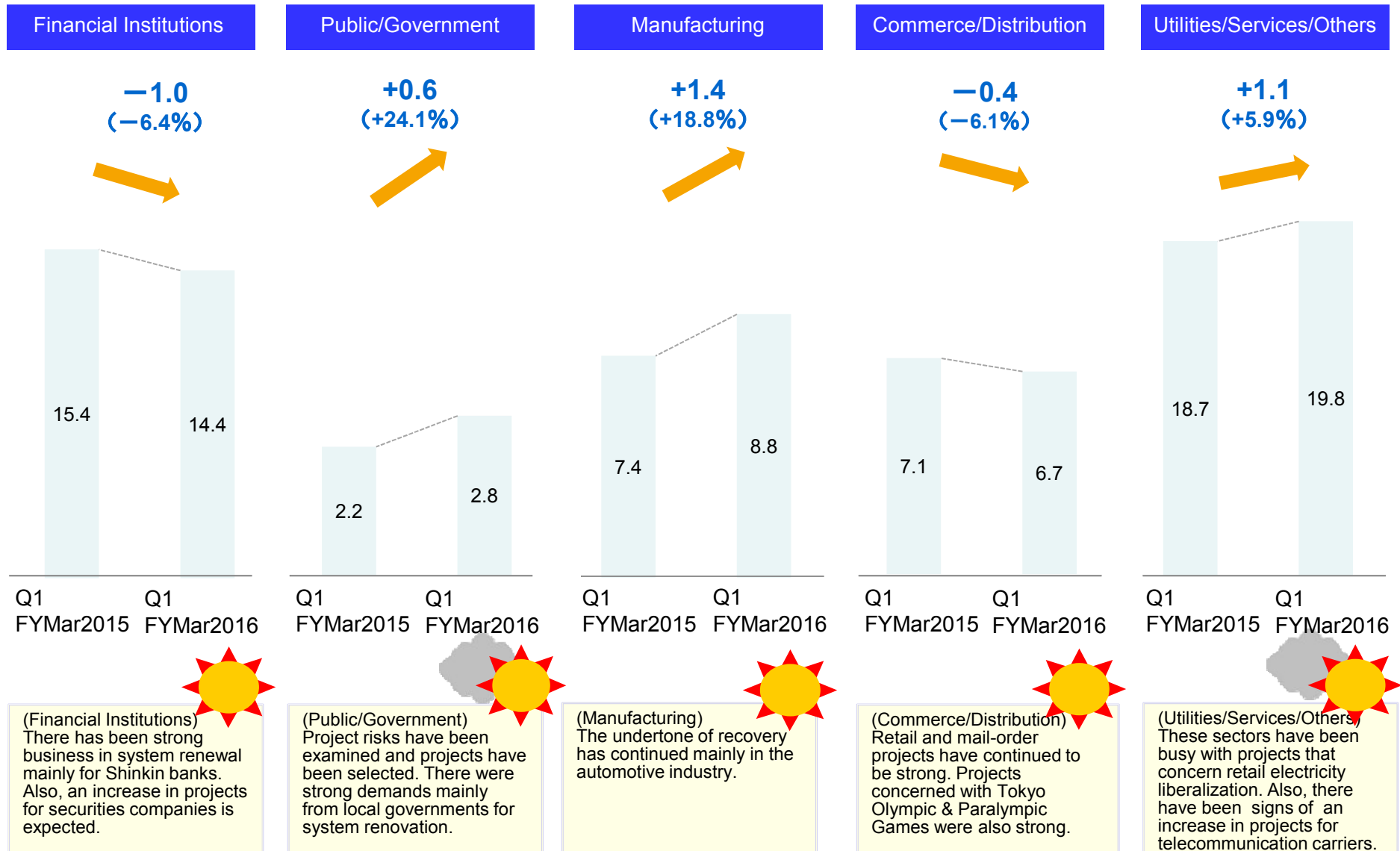


(Values in brackets represent rates of change.)

Net Sales by Market

Foresight in sight

(Unit: Billion Yen)



Performance Forecast for FYMar2016 H1

Foresight in sight

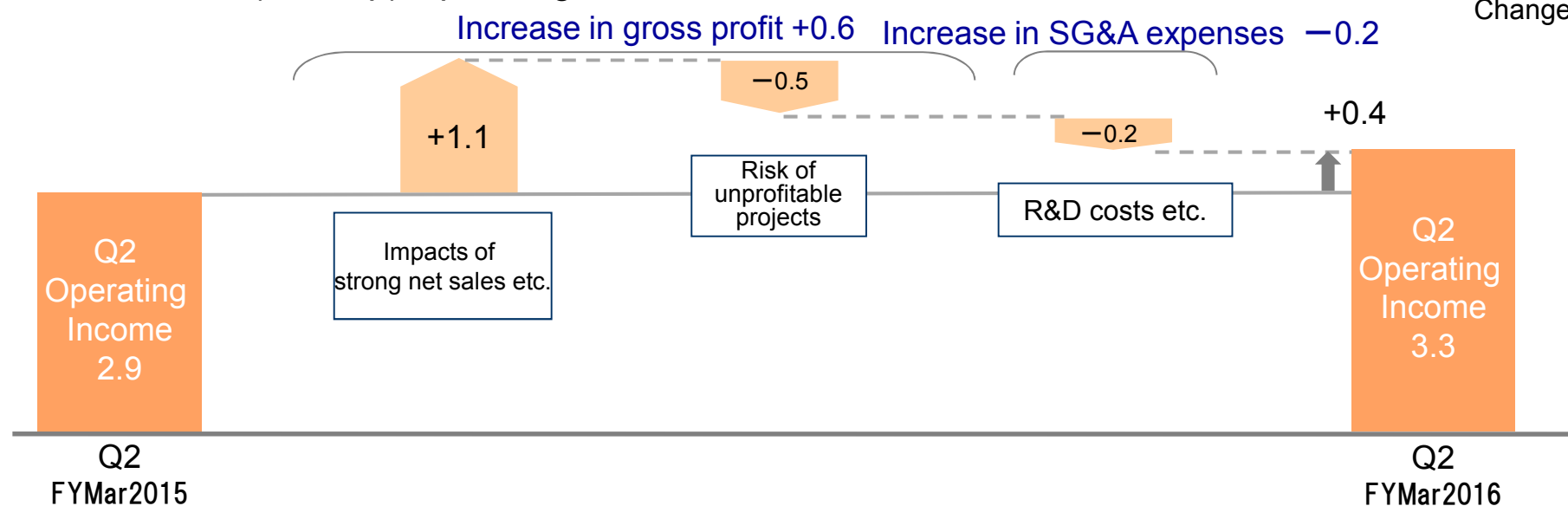
Forecasts of net sales, operating income and net income for H1 have not been revised since they were announced on May 8, 2015. (Unit: Billion Yen)

	FYMar2016 Q1 Actual		FYMar2016 Q2 Forecast		FYMar2016 Forecast H1	
	Amount	Yr/Yr	Amount	Yr/Yr	Amount	Yr/Yr
Net Sales	52.4	+1.6	73.6	+2.5	126.0	+4.1
Operating Income	0.7	+0.3	3.3	+0.4	4.0	+0.6
Profit Attributable to Owners of Parent	0.9	+0.4	1.1	-0.4	2.0	+0

*See the supplementary material for a breakdown of the forecast above.

【Details of Q2 (Jul-Sep) Operating Income】

(Unit: Billion Yen, Yr/Yr Changes)



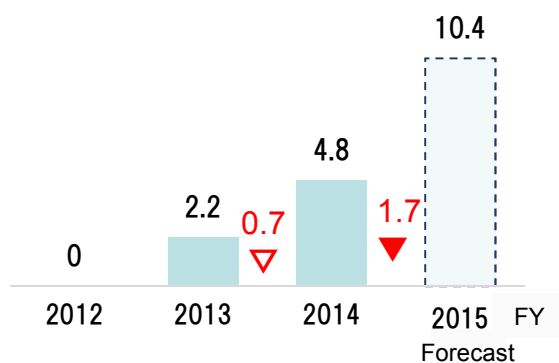
Progresses under Mid-term Management Plan (2015→2017)

Foresight in sight

- ▼ Actual performance of Q1 of the fiscal year under review
- ▽ Actual performance of Q1 of the previous fiscal year

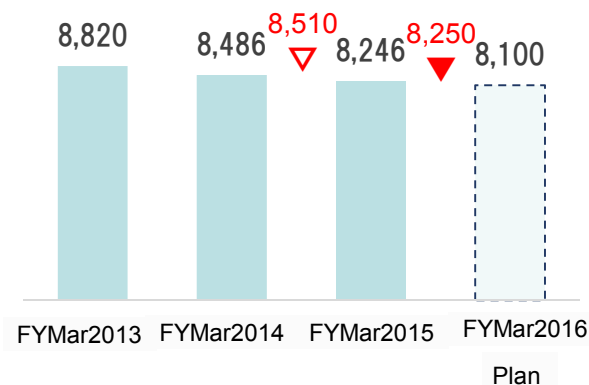
Net Sales of Cooperative Businesses with DNP

(Unit: Billion Yen)



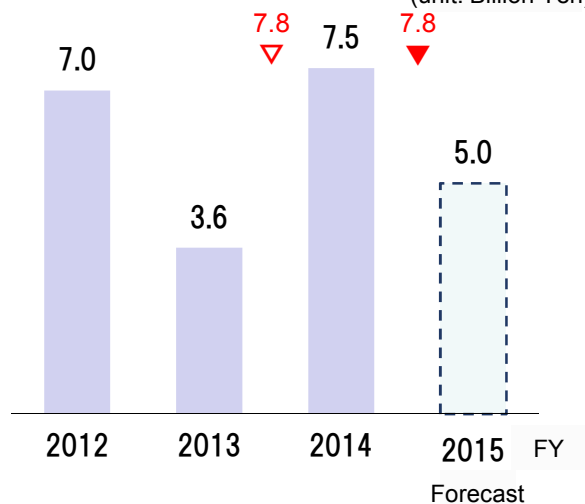
Number of Employees

(unit: person)



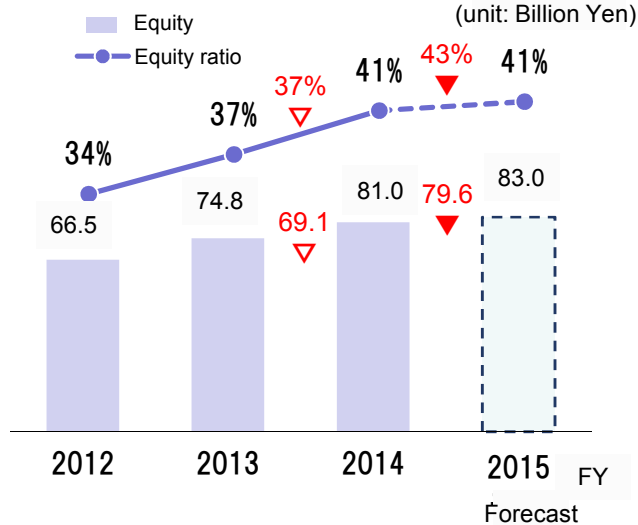
Free Cash Flow

(unit: Billion Yen)

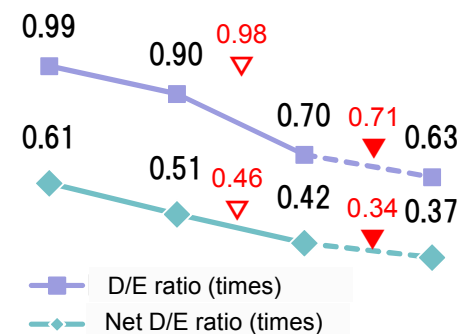


Equity

(unit: Billion Yen)



D/E Ratio





(Note)

Forecasts in this document rely on judgments and assumptions based on information available at present. Actual results may differ from the forecasts due to changes in risks, uncertainties, economy and other factors. Thus, the certainty of these forecast is not guaranteed by our Group.

Also, the information is subject to change without prior notice in future.

Information in this document is intended to provided further understanding of Nihon Unisys, Ltd. and is not intended to solicit investment. This Company shall not be held responsible for any damages whatsoever incurred as a result of utilizing the information provided in this document.